



APPLICATION CASE STUDY

COMPANY DETAILS – TRI-PRO Metals, PA

Tri-Pro Metals is a full-service tool steel distributor servicing the Greater Philadelphia area since 1983. Customers rely on Tri-Pro Metals for their tool steels needs when time, accuracy and full service is at most importance.



Accu-Lube PRODUCTS IN USE

Accu-Lube LB-2000 Lubricants
Accu-Lube Equipment 2 Nozzle Applicator (02A1-STD)

CUSTOMER NEEDS IDENTIFIED

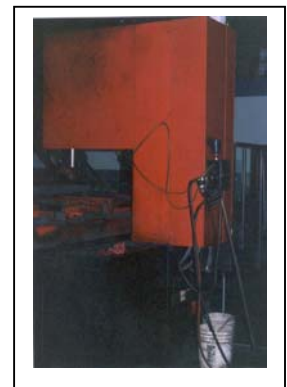
The customer is operating an Amada VM 3800 band plate saw. They were using a flood coolant and that was causing a lot of problems. One of the main issues was the safety of the operators working on and around the saw. The area around the Amada VM 3800 was wet and slippery.



ACCEPTED BENEFITS

By using Accu-Lube, the saw table and steps to it remained dry, making it safer for the operators to load and unload the saw.

The reliability of the Accu-Lube system allows cutting of tool steels up to 154" long and 10" thick. Cost savings come from longer blade life, reduced maintenance and housekeeping, elimination of all disposal and recordkeeping. This also results in cleaner, dry parts for their customers.



VALUE TO CUSTOMER

The value to the customer is less downtime for cleaning the machine and areas around it. It also means increased production time. This cost savings and added quality/safety benefits both Tri-Pro Metals and its customers.

Area: Eastern Pennsylvania – Dick Reale

Date: Ongoing for over 12 years

ITW Rocol North America

3624 West Lake Avenue • Glenview, IL 60026 • Tel: 800-452-5823 • Fax: 800-952-5823

www.rocolnorthamerica.com